**Skills Clarity Focus** Resources Structure Plan Potential for Three points Pricing for Strategic Teams of Systemisation of failure **SWOT** the firm profit income Potential for Effective Better before Frameworks Client grading Service maps clients that work meetings bigger Your key Practice for The selling Action **Quick wins** Workflows numbers myth planning success The drivers of After action Proforma Financial Engaging Prioritisation reviews clients agendas plans success Less advice, The coaching Personal Continuous Vision Delegation more development habit improvement questions Creating more Meeting Who/what/ Why Incentives Co-creation rhythms time when